

GENERAL PRICING AND SERVICE INFORMATION**2021 QUICK PRICE GUIDE (G)**

SETUP	
Setup Charge for Standard Catalog Item (per logo/design) (exact repeat orders with identical art receive no setup charge)	\$65
Screen Charge (per color; per location)	\$50
Repeat Screen Charge (per color; per location)	\$25
ColorBLAST Imprint Setup Charge	\$65
Repeat ColorBLAST Imprint Run Charge	\$25
Handmade Paper Die Charge	\$125
Velvet Form Packaging Charge	\$250
IMPRINT/ART	
PMS Color Match	\$30
Color Fill Charge (per unit; per color)	\$5
Additional Color Fill Charge (per color; per unit)	\$5
Second Side Etch Charge	\$8
Screen Run Charge (per unit; per color)	\$2
Art Charge Per Hour	\$100
Personalization/Copy Change 1-6 Lines, Each Item	\$5
Personalization Charge 7 Lines or More, Each Item	Contact Factory
Various Logos (per logo; per location)	\$10
OTHER	
Change Additional Art/Copy/Copy Proof/Virtual *first two rounds of email proof approvals FREE	\$30
WINNING EDGE SHIPPING	
<i>Packages invoiced at published rates plus handling</i>	
Master Carton Charge (per carton; per location)	\$7.50
DROP SHIPMENTS	
Drop Shipment Domestic (per location)	\$6.25
Drop Shipment International (per location)	\$30
*drop ship fees additional to master carton fees	
THIRD PARTY SHIPMENTS	
Third Party Master Carton Charge (per carton; per location)	\$12
Third Party Drop Shipment Domestic (per location)	\$10
Third Party Drop Shipment International (per location)	\$40
*drop ship fees additional to master carton fees	
FULFILLMENT	
Insertion Fee (letters, furnished items) (per item; per shipment)	\$1.25

PRODUCTION SERVICES

Production Time/Rush Charges

- Standard catalog items require 10-15 working days
- For items required in less time, RUSH charges may apply, contact factory for details.
- Custom items require different lead times, production time is notated on quote.
- Large orders may require more than 15 working days.

MINIMUM ORDER

- Minimum quantity may apply depending on materials and processes used.
- Minimum order charge is \$40(G)

CHANGES/CANCELLATIONS

- All changes should be sent to the factory in writing via fax/email.
- A Purchase Order is consider approval of the quoted item and design, and is authorization to purchase materials and begin component production to ensure timely delivery of the order. Proof Approval following PO is for names/copy only. Customer changes to the design size, material, imprint method, qty, etc...after PO or during Proof Approval may result in partial or full charges.
- Charges will be based on level of production completed, material changes, etc.

CUSTOM ORDERS

- 50% order deposit is required prior to production.
- All custom orders require pre-production sample, based on quantity.
- Contact factory to discuss pricing and lead times.
- Pre-production samples will be invoiced separately, inclusive of set-up charges for tooling, imprint, materials, and other associated charges.
- Minimum quantity may apply depending on materials and processes.

ONLINE SERVICES www.winedgeinc.com

Please visit our website for:

- Confidential area access is password-protected.
- Browse and search by item number, components, description, price and quantity.
- FTP uploading of large art files.
- Descriptions and images of art processes.
- New product releases.

SELECT CATALOG SAMPLES

- Samples are subject to availability - please contact customer service.
- Samples are billed on 30 day memo bill on 100 - 249 quantity pricing - full credit less freight and handling when returned.
- Purchase order must be sent to factory for samples.
- Samples that are not received in good condition will not be credited.

CALL-OUT (INVENTORY RELEASE) PROGRAMS

- There is a minimum quantity that will be considered for this type of inventory release program. Please contact factory representative for available options.
- Entire order will be billed when purchase order is submitted.
- Call-Out Programs are warehoused for (and should be released within) 12 months of PO. Any Call-Out Programs requiring warehousing longer than 12 months may be charged a warehousing fee.

SHIPPING SERVICES**STANDARD SHIPPING SERVICES**

- Orders will be shipped prepaid
- Standard shipping method is FedEx Ground.
- Other carriers and methods (UPS, Courier, truck, etc...) are available.
- FOB Factory
- Winning Edge, Inc. cannot be accountable for delays due to shipping carriers.
- A \$7.50(G) per Master Carton handling fee is charged on all shipments
- Third party billing shipments require the address and telephone number of the shippers account who is being billed.

DROP SHIPMENTS/SPLIT SHIPMENTS

- \$6.25(G) per location, plus shipping and handling. Please provide a detailed list of items and ship to information on disk or by e-mail in an approved Excel format. Please contact your Customer Account Manager for proper format information.

FOREIGN SHIPMENTS

- \$30(G) documentation fee per location, plus shipping and handling.
- Contact name and phone numbers, including city and country code, must be provided for all International shipments.
- International Shipments will be sent via FedEx or UPS.

THIRD PARTY SHIPMENTS

- A \$12(G) Master Carton handling fees is charged per location per Master Carton
- For domestic Drop Shipments, an additional \$10(G) Drop ship fee is charged per location
- For international Drop Shipments, an additional \$40(G) Drop ship fee is charged per location.

DAMAGE CLAIMS

- If damage occurs during shipping contact your Customer Account Manager immediately. Pending review, replacements will be sent promptly.
- Claims are not possible if any reshipment has occurred.
- In the event of damage, save all original packaging for inspection. Carrier requires packaging for insurance claims.

ARTWORK

- All artwork is subject to Art Department approval.
- E-mail art (files smaller than 5mb) directly to your Customer Account Manager.
- Use FTP on our website (www.winedgeinc.com) to upload electronic art larger than 5mb.
- Art modifications (clean up - alterations) \$100(G) per hour, 1 hour minimum.
- art@winedgeinc.com

SETUP

- One-time charge of \$65(G).
- Setup charges include initial layout of base art and configuration of art production files, a master specification list including production processes and parameters, a list of materials, and entry of your item into our manufacturing system.

NAME LISTS

Please provide all lists for names and drop shipping in Microsoft Excel format. All categories should be assigned their own header and column. Contact your Customer Account Manager for guidelines.

PAPER PROOFS (ART APPROVAL)

- Upon request, we will provide two proof via fax or e-mail at no additional charge.
- When additional proofs are requested with changes to the original approved layout, a nominal fee will be applied per proof.
- Written approval must be returned via fax or e-mail within 24 hours, or your order may be delayed.

ART SPECIFICATIONS

- Please send electronic artwork in the following methods or media:
 - via e-mail (file size 5mb or less)
 - via FTP (file size larger than 5mb)
 - use the FTP link at our web site: www.winedgeinc.com
- Please send VECTOR (PS or EPS) artwork only.
- Properly made PDF files from Vector files are acceptable.
- Please provide a hard copy printout of layouts (a faxed version is acceptable).
- The following software applications are accepted for graphic art:
 - Adobe Illustrator
 - CorelDraw
 - Adobe Photoshop
- An hourly art charge will be applied for art that requires manipulation.
- Artwork should be 300 dpi or better, and output on high quality paper. A scanning charge and additional art charges may be applied.

DESIGN COPYRIGHT AND OWNERSHIP

Winning Edge, Inc. product designs and conceptual product renderings are protected by copyright law and are the sole property of Winning Edge, Inc. The presentation of awards in Winning Edge, Inc. promotional material does not constitute or imply transfer or ownership of our unique designs and processes. Winning Edge, Inc. reserves the right to promote its designs as it wishes. The corporate logos and trademarks shown in the Winning Edge, Inc. "Portfolio" and displayed at www.winedgeinc.com, do not imply endorsement or authorization for sale, but are examples of our quality craftsmanship. Winning Edge, Inc. products are made and/or assembled at our factory in the United States of America.

GUARANTEE

At Winning Edge, Inc, we ensure that every award that ships from our factory meets or exceeds all quality expectations. We guarantee our products, and will replace any reasonable defects in a Winning Edge, Inc. award. Our products are made by hand, and there will be occasional variations in size, color, and/or patterns. Such characteristics are considered to be part of what makes each of our awards unique. When natural materials like marble and granite are present, surface variations in texture, pattern, grain, and veining will occur. These variations are unavoidable traits of natural materials, and no replacements will be provided for such occurrences.